

# Stephanie Lipinski Galland

**Principal**

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## Education

**College of William & Mary School  
of Law (J.D., 1989)**

**Christopher Newport University  
(B.A., 1986)**

## Bar Admissions

**Virginia**

**District of Columbia**

## Court Admissions

**United States Supreme Court**

**United States Tax Court**

**United States Court of Appeals for  
the District of Columbia Circuit**

Stephanie Lipinski Galland has represented businesses before state and local taxing authorities in income, franchise, sales, use and unclaimed properties matters for more than 30 years.

Stephanie advises businesses of all sizes and in all industries, from publicly traded to privately held, on issues such as tax and business planning and tax incentive negotiations and maintenance. She helps clients develop, implement and defend tax positions in state audits, as well as assists with mergers and acquisitions (including due diligence issues), administrative appeals, negotiated settlements and multistate voluntary disclosures. She also drafts and negotiates tax provisions in licensing agreements between brands and affiliated companies for both trademark and trade dress with unrelated parties for use of various trademarks.

She works with government contractors, developing responses to federal and state requests-for-proposals, subsequent modifications and appeals of terms and conditions. Stephanie counsels contractors on compliance issues under the Federal Acquisition Regulation (FAR) and the Federal Acquisition Streamlining Act of 1994 (FASA) to ensure that the underlying contracts meet all necessary requirements.

Prior to entering private practice, Stephanie worked as director of taxation for Gap Inc. and at the Virginia Department of Taxation. She serves as an adjunct professor at Georgetown University Law Center.